



CHAINS SEPTEMBER 2022

# FLEXIBILIZATION IN EDUCATION: LEVEL 5 TO LEVEL 6



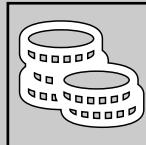
HAN: University of applied sciences  
(HOGESCHOOL VAN ARNHEM EN NIJMEGEN)  
THE NETHERLANDS

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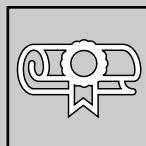
Jacintha Bonsma ([jacintha.bonsma@han.nl](mailto:jacintha.bonsma@han.nl))



# HAN part-time programs



Domains Education, Economics, Health,  
Technics

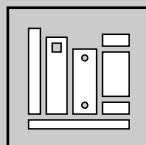


60 part-time programs

18 Associate Degree

37 Bachelor

5 Master



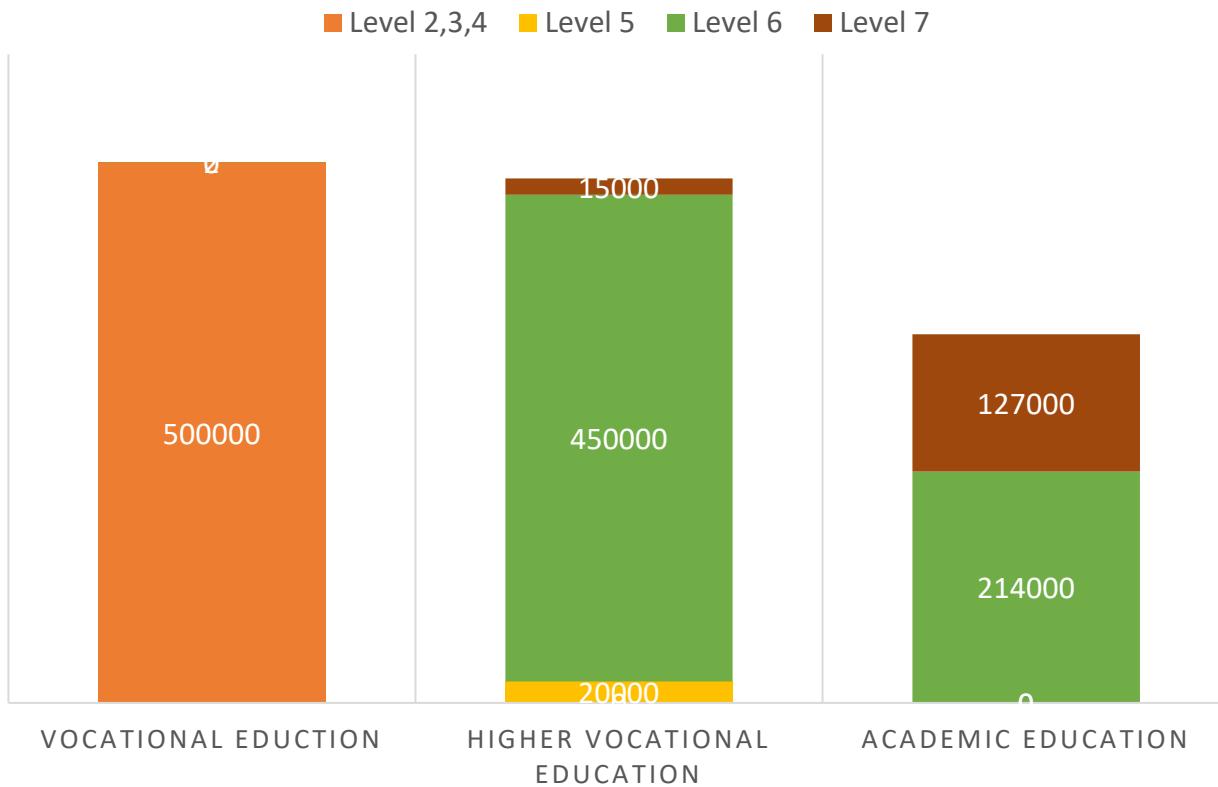
Features programs

Business Administration 350 studenten

Logistics management 180 studenten

Commercial economics 200 studenten

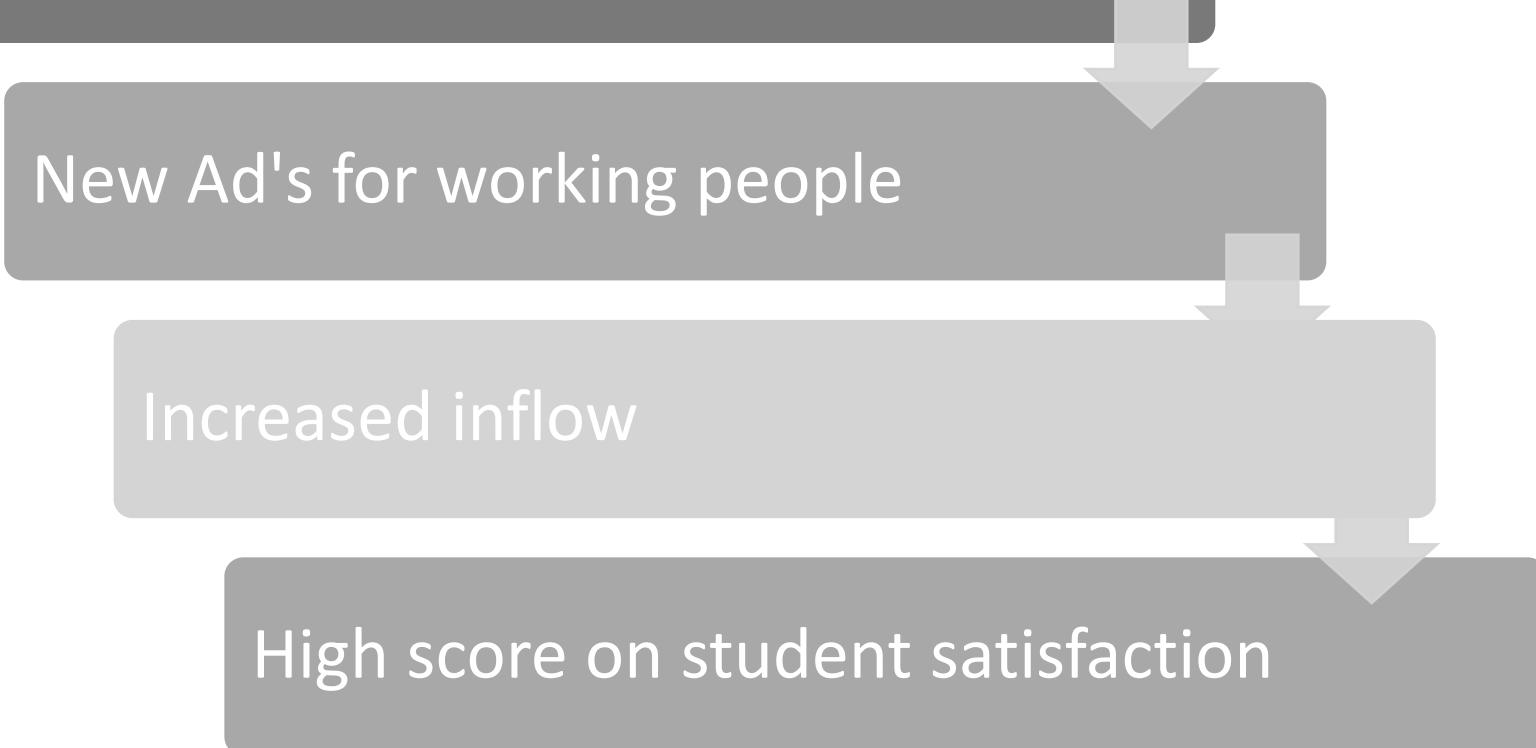
# Dutch school system





# Learning outcomes: ambitions and results

Experiment learning outcomes

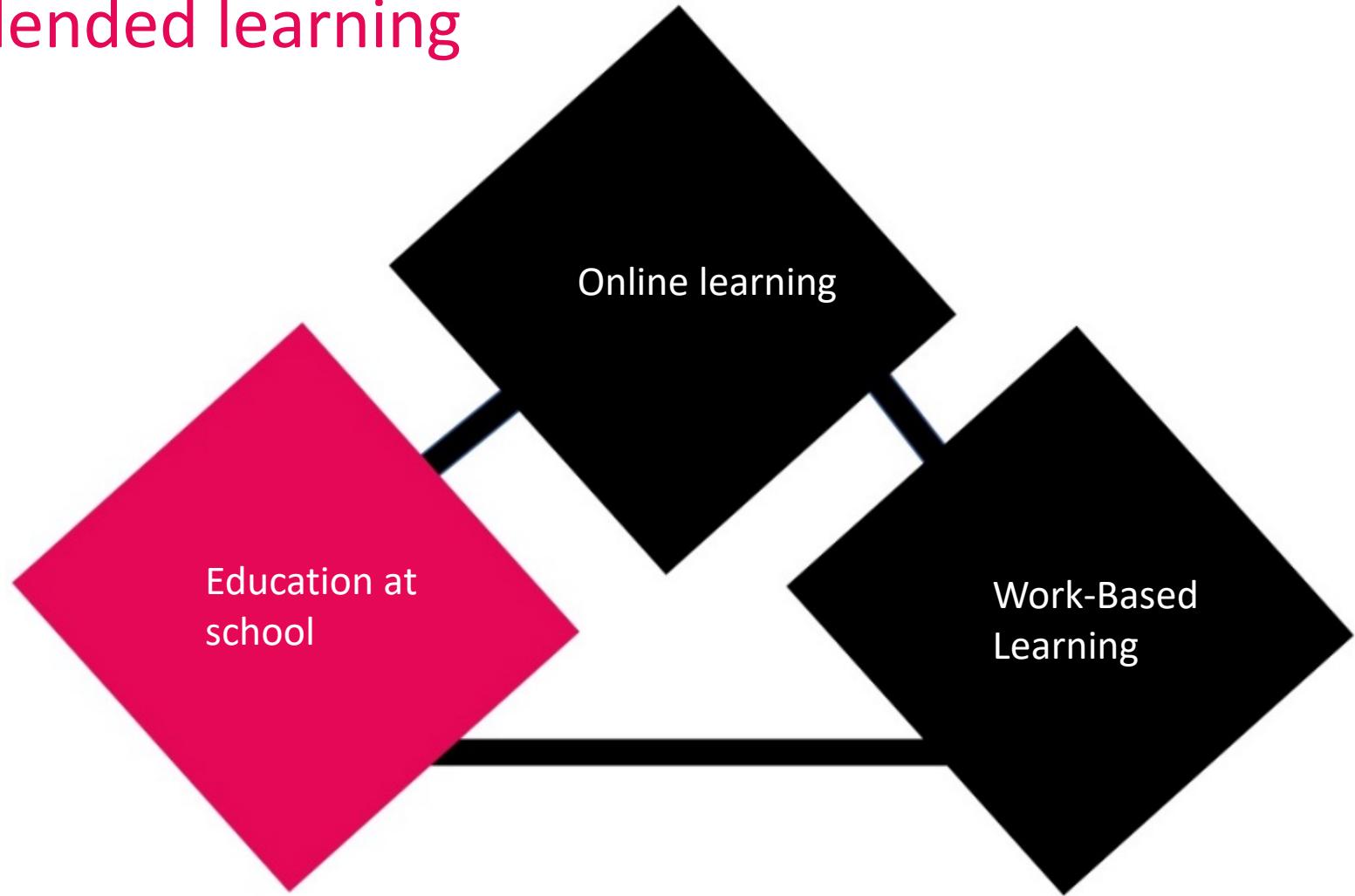


New Ad's for working people

Increased inflow

High score on student satisfaction

# Blended learning



# PRACTICE-ORIENTED

	<b>Practical experience</b>  Within six months, you should have a job! Here you work on your competences and gain skills.	<b>Practical assignments</b>  From the first week of classes, you will need an organisation where you may carry out practical assignments.
<b>First year of study</b>	<b>420 hours of working experience</b>  <b>Function at level 4, 420 hours</b>	
<b>Second year of study</b>	<b>Function at level 4-5, 420 hours</b>	<ul style="list-style-type: none"><li>• some complexity desired</li><li>• 2-3 hierarchical layers (indicative)</li><li>• minimum 25 employees (indicative)</li></ul>
<b>Third year of study</b>	<b>Function at level 5-6, 420 hours</b>	
<b>Fourth year of study</b>		

## Workplace is source for practical learning:

- Level 4-5 workplace
- Employed, internship, voluntary work
- No workplace: HAN Employment

# Assistance in finding a relevant workplace

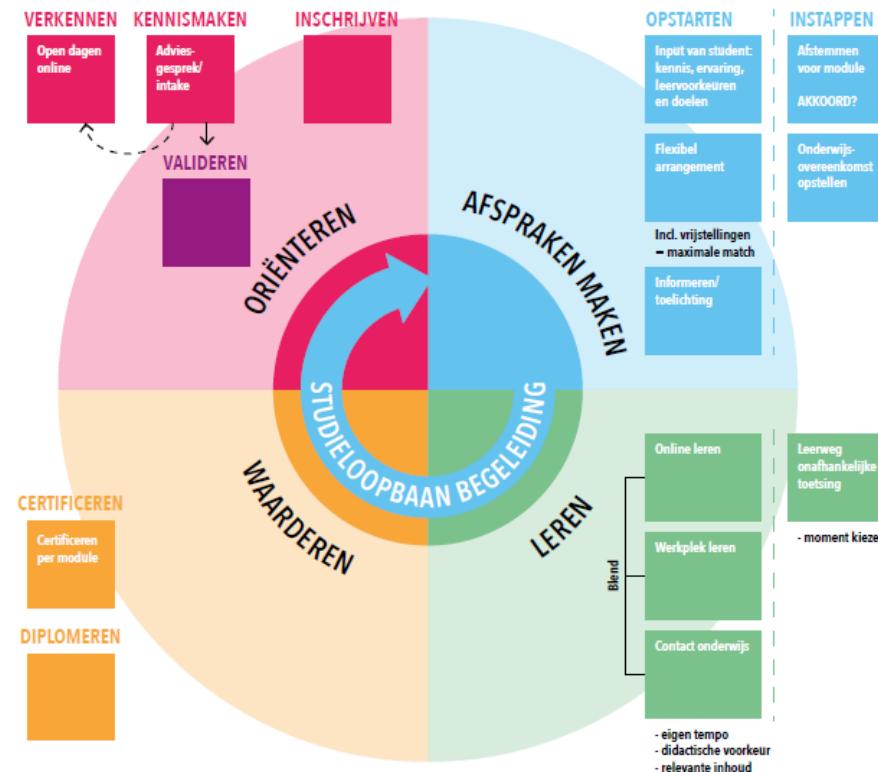


A (new) job?  
HAN Employment will help you!

- Job board
- Check CV and cover letter
- Job Application Boost
- Meet & Match job market

**HAN EMPLOYMENT**

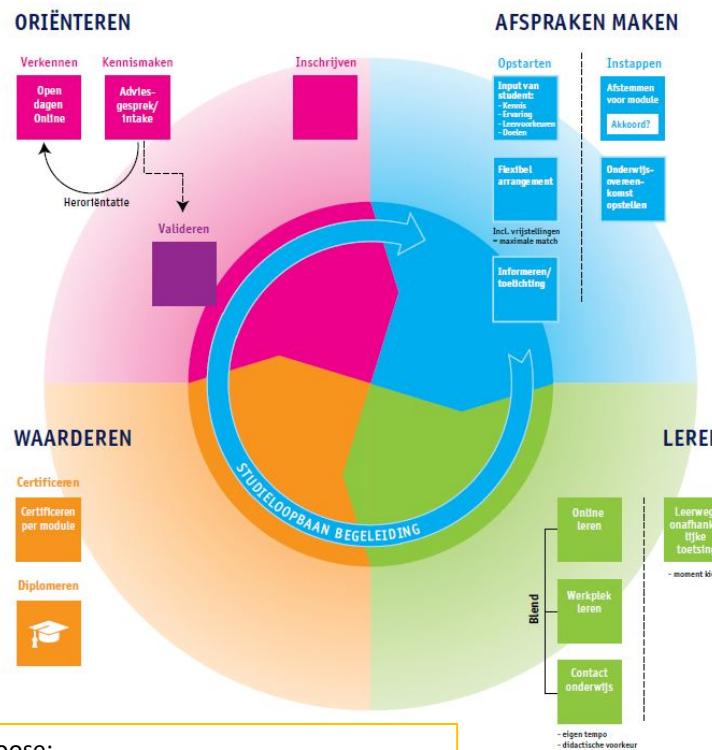
# Student Journey



# Student Journey

Students can orient themselves in different ways so they can make a good choice:

- Open night
- Personal consultation
- Online via website
- Trial lecture



Students can choose:

- Associate Degree or Bachelor's degree program
- After the first year, the choice for Ba or Ad can still be changed
- Transfer from Ad to Ba is possible (seamlessly, without study delay)

A personal intake is scheduled with all students. This will discuss, among other things:

- Goals and expectations
- Entry moment
- Lesson day
- Possible exemptions
- Relevant workplace
- Application process

The agreed learning route is laid down in an education agreement. This is drawn up annually.

During the course of study, students take modules of 30 credits. These modules

- are built around a recognizable theme from the professional practice
- can be taken independently of each other
- are offered every semester

During their study, students receive personal guidance from the study advisor regarding their learning route.

- Choice of examination moment
- Taking modules in parallel in the main phase
- Spreading a module over a longer period in the main phase
- Studying independent of time and place with the help of the digital learning environment with educational material

On the job:

- Is the student supervised by a college mentor and business coach
- The student carries out practical assignments that are applicable to the individual work situation of the student and are of added value to the student and the company
- Every year, the relevance of the workplace is assessed



21 SEPTEMBER 2021

# **PART-TIME COMMERCIAL ECONOMICS AD AND BACHELOR**



**HAN** UNIVERSITY  
OF APPLIED SCIENCES



# Timeline Commercial Economics

2015

Parttime-curriculum  
derived from  
full-time

2016

Developing  
modules /  
learning  
outcomes

2017

Implementation  
of first  
modules/learni  
ng outcomes

First students  
Associate  
Degree Online  
marketing &  
Sales

2019

Entire modular  
curriculum  
  
First graduates  
Associate  
Degree Online  
Marketing &  
Sales

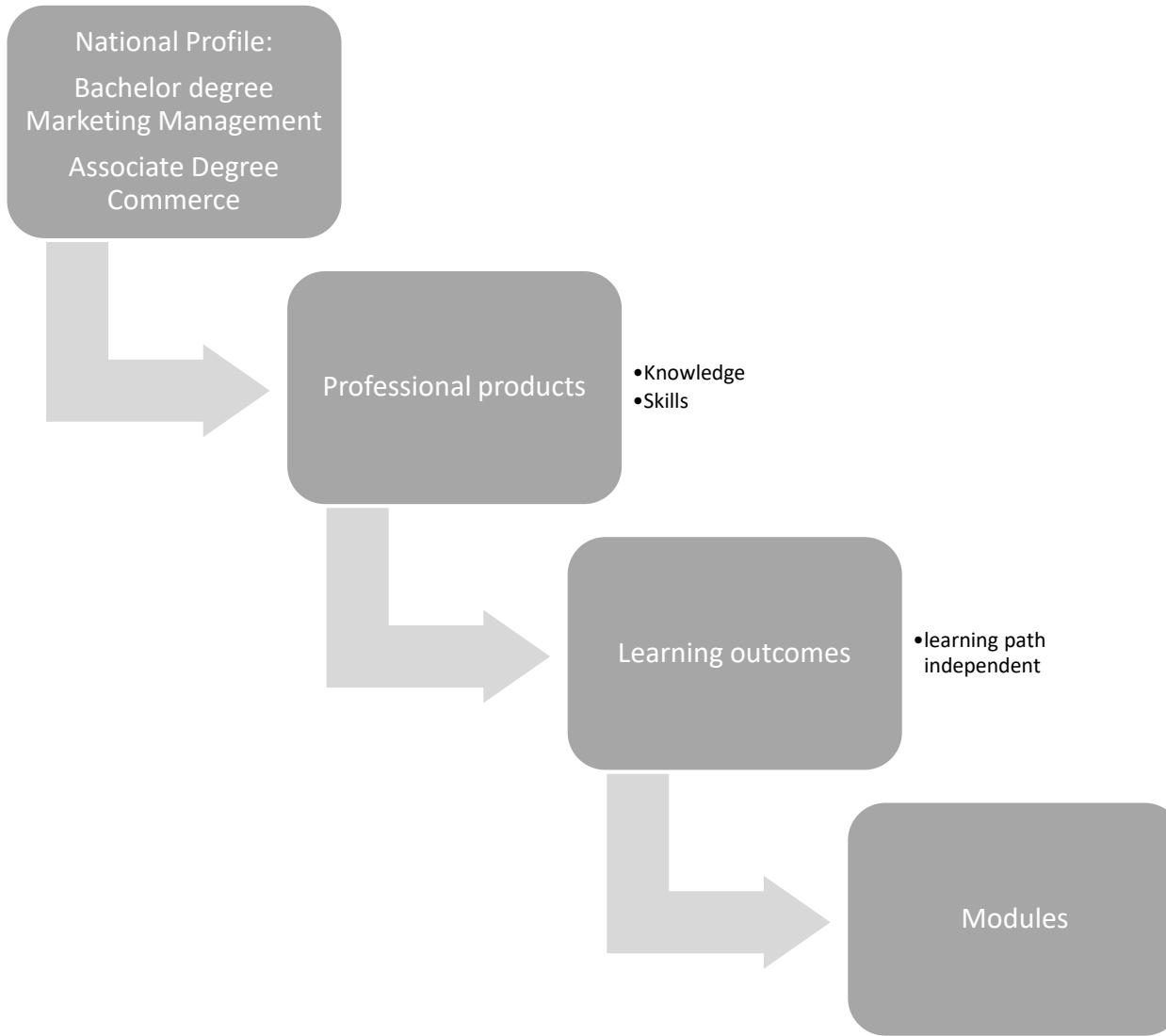
2020

Redesign of the  
curriculum

2022

New outflow  
profile:  
entrepreneur  
ial skills

# Proces



# Curricula Commercial Economics

Year	Bachelor	Associate degree → Sales	Associate degree → Online Marketing
1		Junior marketeer	
		Business & Sales representative	
2	Account manager	Account manager	Online Marketeer
	Online Marketeer	Sales manager	Digital Advisor
		<b>Associate degree</b>	
3	Sales manager	Online marketeer	Account manager
	Digital Advisor or Minor	Digital Advisor or Minor	Sales manager
4	Graduation project	Graduation project	Graduation project
	<b>Bachelor Degree</b>		

# Curricula Commercial Economics

Year	Bachelor	Associate degree		
		Sales	Online Marketing	Entrepreneurial skills
1	Junior marketeer			
	Sales & Ondernemen			
2	Account manager	Account manager	Online Marketeer	From idea to implementation
	Online Marketeer	Sales manager	Digital Advisor	From implementation to improving
		Diploma Associate degree		
3	Sales manager	<p>From level 5 tot level 6</p> <ul style="list-style-type: none"><li>• Year 3 Modules</li><li>• Year 4 Graduation project</li></ul>		
	Digital Advisor or Minor			
4	Graduation project			
	Diploma hbo bachelor			

**PART-TIME**

**BUSINESS ADMINISTRATION  
LOGISTICS MANAGEMENT**

**AD EN BACHELOR**



**HAN UNIVERSITY  
OF APPLIED SCIENCES**



# Timeline Business Administration and Logistics Management

2012	2017	2018	2020	2022
Redesign Parttime-curriculum: modules combines with Business Administration and Logistics	Implementation of first modules/learning outcomes  First students Associate Degree Business Administration and Logistics Management	First graduates Associate Degree Business Administration and Logistics Management	More focus on digitalisation of business processes and more courses on data science	More focus on personal leadership more focus on professional growth and professional skills

# Business administration and Logistics Management

## Study path

- Two-year Associate degree (Ad) programme
- 4 modules
- Same as first two years of bachelor
- You conclude with an Ad graduation assignment and get an Ad degree.
- You can transfer to the bachelor's programme, but not necessarily

Associate Degree  
Level 5

- With the Ad degree, you enter the bachelor's programme and complete it in 2 years.
- You can take a break between the Ad and the continuation of the bachelor's degree
- Two modules, minor and graduation.

Bachelor  
Level 6

# Business administration

Basic knowledge and skills for the business professional

Behaviour in organisations

**Associate Degree**

administrative assistant

Project management

Graduation: Improving a process/part of the organisation

various administrative functions

Sustainable Change

Internationalisation

**Bachelor**

management function,  
f.e.  
Quality manager  
HR Manager  
etc

Bachelor's graduation project

Minor

# Logistics Management

Basic knowledge and skills for the logistics professional

Logistics process control and performance management

**Associate Degree**

Logistics Planner  
Team leader

Physical flow of goods

Graduation: Improving a process/part of the organisation

Procurement management

Innovation in the supply chain

**Bachelor**

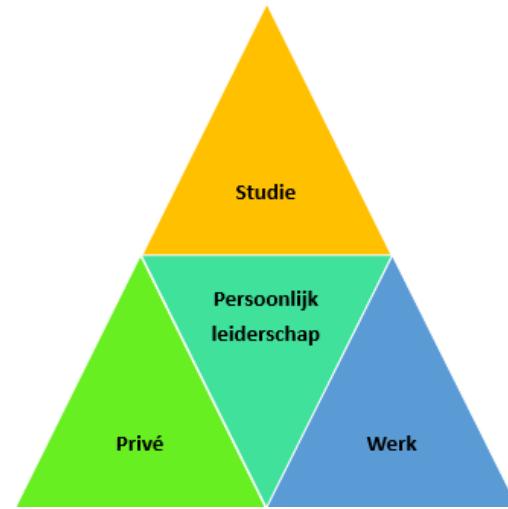
management function,  
f.e.  
Supply chain manager  
Quality manager  
etc

Bachelor's graduation project

Minor

# Learning Teams

- Start in and by Corona Sept 20
- Small group max 10 students
- Supervised by a learning team coach
- Not a goal, but an intention
- Autonomy and self-direction



Domeinen van Persoonlijk Leiderschap (J. Groot 2021)

“

Questions?